

INVITE E-TENDER

Expression of Interest (EoI)

As DEPOT AGENTS

for

THE ALLEPPEYCO-OPERATIVE SPINNING MILLS LTD

Kareelakulangara, Kayamkulam, Alappauzha (Dt),

Kerala State – 690 572

Web site: www.acsm.kerala.gov.in

email: acsmgm@yahoo.com

Date of Notification for EoI :- 19th June 2024

Last date of submission of EoI :- 11th July 2024

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1. TEXT OF ADVERTISEMENT

The General Manager/ CEO

The Alleppey Co-operative Spinning Mills Ltd

Kareelakulangara, Kayamkulam, Alappuzha (Dt)

Kerala State – 690 572

INVITATION FOR EXPRESSION OF INTEREST

The Alleppey Co-operative Spinning Mills Ltd (ACSM Ltd.) invites Expression of Interest (EoI) from interested **Depot Agents** in India. The EoI Document contains the details of qualification criteria, submission requirement, brief objective and evaluation criteria etc.

Further details, if any, may be obtained from The General Manager, The Alleppey Co-operative Spinning Mills Ltd, Kareelakulangara – 690 572 **Email: acsmgm@yahoo.com or contact to Mr. J. Jayaraj, Deputy Manager, Mob : 9526074927.**

Last date for submission of EoI is **11 July 2024, 10.00 AM**. EoIs should through E-Tender.

Applicants, meeting the qualification criteria may be appointed as DEPOT AGENTS to sell the Yarn producing from the Alleppey Co-operative Spinning Mills for next three years.

The General Manager
The Alleppey Co-operative Spinning Mills Ltd.
Kareelakulangara, Kayamkulam - 690572

Note: ACSM Ltd. reserves the right to cancel this request for EoI and/or invite afresh with or without amendments, without liability or any obligation for such request for EoI and without assigning any reason. Information provided at this stage is indicative and ACSM Ltd. reserves the right to amend/add further details in the EoI.

2. LETTER OF INVITATION

The Alleppey Co-operative Spinning Mills Ltd

Kareekulangara – 690 572

No. ACSM/GM/EoI-Depot/588/2024-25

19 June 2024

Dear Sir/Madam,

The Alleppey Co-operative Spinning Mills (ACSM Ltd) invites Expression of Interest (EoI) from prospective and interested DEPOT AGENT to sell various Counts of Yarn in Cones and Hank forms and as well as Cotton or Blended manufactured by ACSM Ltd.

The EoI Document contains the details of qualification criteria, submission requirement, brief objective and method of evaluation etc. is enclosed and should submit expression of interest through e-tender mode by the interested parties there by complying the formalities therein.

Yours faithfully,

**The General Manager
For & on behalf of ACSM Ltd**

3.1 INTRODUCTION:

The Alleppey Co-operative Spinning Mills Limited was registered on 21 Jul 1981 to set up a Spinning Mills in Alleppey District with an ultimate capacity of 25200 Spindles and functioning under Department of Industries, Government of Kerala.

The Mill has commenced commercial production during October 1999 with 6048 Spindles which was increased by another 6048 Spindles from 15 Dec 2011.

Also a Hank Yarn Project was implemented in the Mills to make available the Hank Yarn to the Hand loom Weavers at reasonable price.

Now the Mill is completed its modernization project with state of art technology machines to produce best quality yarn, which increased the capacity to 25200 spindles from October 2020 onwards.

The Alleppey Co-operative Spinning Mills producing both Carded and Combed Cotton Yarn from 40^s to 100^s Count in Cone, Hank and Doubled form. The Mill is having production of blended Yarn.

During 2015 the Mills got ISO 9001:2008 Certification and the Alleppey Cooperative Spinning Mills was the one and only Spinning Mills under Govt. of Kerala got this Certificate of Quality Management System.

During 2017, we transitioned the ISO 9001:2008 Certificate to ISO 9001:2015 Certificate.

3.2 Back Ground:

Currently ACSM Ltd is producing 60S, 62S and 80S, Autoconed Cotton Yarn in Carded and Combed. Also producing Single and Doubled yarn as well as in cone and Hank form. In addition to cotton yarn, Mill is able to produce blended yarn as per the requirement of market. The Mill is able to produce the required quality and quantity of Yarn in various Counts which is demanded by the Market. In a competitive market, it is very difficult to reach all the buyers in limited time and this is the main reason to call EoI for DEPOT AGENTS to sell the yarn producing by ACSM Ltd to a particular State or all over India.

4.0 Aims & Objectives:

The objective of this is to find out the interested and genuine **DEPOT AGENT** in India so that the time and huge resources required to reach them can be eliminated by providing an opportunity for interested **AGENTS**.

5.0 EOI Tender Form Cost

A non-refundable Tender form cost of **Rs. 5000/- (Five Thousand only) + GST 18 % is payable ie; Rs.5900.00 (Five Thousand Nine Hundred only) through E-tender mode. Bids received without or with inadequate EoI tender form cost will be summarily rejected.**

6.0 Venue & Deadline for submission of proposal

Proposal, in its complete form in all respects as specified in the EoI, must be submitted through e-tender site <https://www.etenders.kerala.gov.in> by complying all the formalities required so. In exceptional circumstances and at its discretion, ACSM Ltd may extend the deadline for submission of proposals. The response submitted will be **opened on 15 July 2024 at 11.00 AM**

7.0 Validity of Offer:

The EoI offer from the bidders shall be valid for a period of three years (36 months) initially which may be extended further if required by ACSM Ltd.

8.0 INSTRUCTIONS TO INTERESTED PARTIES

8.1 The Expression of Interest is to be submitted in the manner prescribed below: -

All information as detailed below is to be submitted through e-tender.

- a) Applicant's Expression of Interest as per Format-1.
- b) Organizational Contact Details as per Format-2.
- c) Experience of the organization as per Format-3.
- d) Financial strength of the company as per Format-4.
- e) Offer from the buyer as per Format -5
- f) Declaration as per Format-6

8.2 The interested parties are expected to examine all instructions, forms, terms and other details in the EoI document carefully. Failure to furnish complete information as mentioned in the EoI document or submission of a proposal not substantially responsive to the EoI documents in every respect will be at the interested party's risk and may result in rejection of the proposal.

9.0 Evaluation Criteria and Method of Evaluation:

- a. Screening of EoIs shall be carried out as per eligibility conditions mentioned in this document.
- b. EoI will be evaluated for short listing inter alia based on their past experience of handling business of similar nature, financial strength of firm and presentation of proposal to the selection committee whose decision will be final.

10.0 Response:

10.1 Interested parties must ensure that their Bid response is submitted as per the formats attached with this document. Special comments on the objectives and scope of the service projected in the enquiry may also be submitted along with the offer.

10.2 Application must be only submitted through e-tender mode. Any other means of submitting the application will not be considered.

11.0 Conflict of Interest:

11.1 Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidder to inform ACSM Ltd. Any such issues after final date of submission of proposal will not be considered.

12.0 Condition under which EoI is issued:

The EoI is not an offer and is issued with no commitment. ACSM Ltd reserves the right to withdraw EoI and or vary any part thereof at any stage. ACSM Ltd further reserves the right to disqualify any bidder, should it be so necessary at any stage.

13.0 All suits for other legal proceedings in respect of any matters arising out of this EoI shall be instituted only in appropriate courts having territorial

jurisdiction over Kayamkulam, Alappuzha District, Kerala in which the mill is located.

13.0 FORMATS FOR SUBMISSION:

FORMAT – 1

APPLICANT’S EXPRESSION OF INTEREST

To,

The General Manager/ CEO

The Alleppey Co-operative Spinning Mills Ltd

Kareelakulangara – 690 572

**Sub : Submission of Expression of Interest (EoI) from DEPOT AGENT
for trading the Yarn produced from ACSM Ltd.**

Dear Sir,

In response to the Invitation for Expression of Interest (EoI) **published on 19 Jun 2024 and received** for the above purpose, we would like to express our interest as DEPOT AGENT in purchasing the yarn manufactured by ACSM Ltd. As instructed, we upload the following sealed documents.

1. Organizational Details (Format-2)
2. Experience in related fields (Format-3)
3. Financial strength of the organization (Format-4)
4. Offer from the buyer as per Format -5
5. Declaration (Format-6)

Sincerely Yours,

Signature of the applicant

Full Name of Applicant :

Stamp.....

Date:

Encl.: As above.

FORMAT - 2

S. No	Organizational Contact Details	
1.	Name of Organization	
2.	Main areas of business	
3.	Type of Organization Firm Sole trader / proprietorship/ Company/ partnership firm registered under the Indian Companies Act, 2013 / the partnership Act 1932.	
4.	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies / Autonomous?	
	If yes, details thereof.	
5.	Address of registered office with telephone No, email ID & Fax	
6.	Address of Branch offices, if any;	
7.	GST Registration No.	
8.	Authorized Person with telephone no. & e-mail ID	

NB: Relevant proof of documents is to be submitted as and when required by the Mills.

Signature of the applicant

Full name of the applicant

Stamp & Date

FORMAT – 3
Experience in related fields

Overview of the past One year experience (1st April 2023 to 30th Apr 2024) of the
Organization in Yarn Purchase

S No	Items	Number of dealt organization (Private)	Number of dealt companies (PSUs or Govt. Companies)	Total Order value
1	Open tender purchase			
1.1	Depot system			
1.2	Any other			

Signature of the Applicant

Full Name of Applicant

Stamp & Date

NB: Relevant proof of documents is to be submitted as and when required by the Mills.

FORMAT – 4

Financial strength of the Organization					
S No	Financial Year	Whether Profitable Yes/ No	Annual Net Profit (In crores of Rs.)	Annual Turnover (in Crores of Rs)	Remarks
1	2021-2022				
2	2022-2023				
3	2023-2024				

NB: Relevant proof of documents is to be submitted as and when required by the Mills.

Signature of the Applicant

Full Name of Applicant

Stamp & Date

FORMAT -5
OFFER FROM THE BUYER

To

The General Manager

The AlleppeyCo operative Spinning Mills,

Kareelakulangara P.O., Kayamkulam, Alappuzha – 690572

Sir,

We are submitting our offer as follows

Sl.No.	Description	Offer
1.	Whether Transportation charge will bear. (Yes/No)	
2.	Sales Commission (%)	
3.	Security Deposit offered if appointed as DEPOT AGENT	
4.	In which State, ready to act as DEPOT AGENT	
5.	Details of Godown maintained	
6.	Is any Godown rent is applicable (If Yes, mention the amount)	

Signature of the Applicant

Full Name & Address of Applicant

Stamp & Date

FORMAT – 6

DECLARATION

We hereby confirm that we are interested in participating as Yarn Buyer of ACSM Ltd.

All the information provided herewith is genuine and accurate.

Authorized Person's Signature.

Name and Designation:

Date of Signature:

Seal :

NB: Relevant proof of documents is to be submitted as and when required by the Mills.

1. ONLINE BIDDER REGISTRATION PROCESS

To participate in e-tender, bidders should have Class III Digital Signature Certificate(DSC) to be procured from any Registration Authorities (RA) under the certifying Agency of India. Details of RAs will be available on www.ca.gov.in website for participating in this tender. Website registration is a onetime process without any registration fees. However, bidders must obtain DSC at their own cost.

Bidders may contact e-procurement support desk of Kerala IT Mission over telephone at 0471 -2577088 / 2577188 / 2577388 or via email: helpetender@gmail.com / etendershelp@kerala.gov.in for assistance in this regard.

Online tender process:

The tender process shall consist of the following stages:

- i. **Downloading of tender document:** Tender document will be available for free download on www.etenders.kerala.gov.in and www.acsm.kerala.gov.in. However, tenderdocument fees shall be payable at the time of bid submission as stipulated in this tender document.
- ii. **Pre - bid meeting:** As per the scheduled date and time at the specified venue.
- iii. **Publishing of Corrigendum:** All corrigenda shall be published on www.etenders.kerala.gov.in and www.acsm.kerala.gov.in and shall not be available elsewhere.
- iv. **Bid submission:** Bidders have to submit their bids along with supporting documents to support their eligibility, as required in this tender document on www.etenders.kerala.gov.in. Manual submission of bids will not be accepted under any circumstances.
- v. In case bidder encounters any technical issues pertaining to e-Procurement system while acting on the tender, computer screen shot of the error message with date & time stamp on the web-browser along with the query shall be e-mailed by the bidder to the help desk (helpetender@gmail.com / etendershelp@kerala.gov.in), for resolution of the problem. At the same time, problem must be intimated to the concerned Tender Inviting Authority via email.
- vi. The time taken to ascertain, evaluate and suggest a solution for the problem reported by bidder may vary from case to case. Hence bidders are advised to submit the bid **at least 2 working days before the due date** and time of bid submission to avoid any last-minute issues that may come up.

- vii. **Opening of Technical Bid and Bidder short-listing:** The technical bids will be opened, evaluated and shortlisted as per the eligibility and technical qualifications. All documents in support of technical qualifications shall be submitted (online). Failure to submit the documents online will attract disqualification. Bids shortlisted by this process will be taken up for opening the financial bid.
- viii. **Opening of Financial Bids:** Bids of the qualified bidder's shall only be considered for opening and evaluation of the financial bid on the date and time mentioned in critical date's section.

COVER I ("Fee/Pre Qualification/Technical/").

Bidders are requested to upload the scanned copies of all the **NOTICE INVITING TENDER AFTER FILLING ALL DATA** to the tender "Documents to be attached". Tender opening will be done online at the time and dates specified in the tender "Critical Dates" view of the "Work Item details".

The bidders are requested to go through the instruction to the bidders in the website <http://etenders.kerala.gov.in> The bidders who submit their bids for this tender after digitally signing using their Digital Signature Certificate (DSC), accept that they have clearly understood and agreed the terms and conditions in the website including the terms and conditions of this tender.

The bids will not be considered for further processing if bidder fails to comply the above points and EMD will be reversed to the account from which it was received.

Sd/-

19 June 2024

General Manager/CEO